

IDS Form PTO/SB/08: Substitute for form 1449A/PTO <h2 style="text-align: center;">INFORMATION DISCLOSURE STATEMENT BY APPLICANT</h2> <p style="text-align: center;">(Use as many sheets as necessary)</p>			Complete if Known	
			Application Number	10/608, 428
			Filing Date	June 30, 2003
			First Named Inventor	William Christopher Draper, Jr.
			Art Unit	3623
			Examiner Name	Jaime F Cardenas Navia
			Attorney Docket Number	10761.1358-00000

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U.S. PATENTS AND PUBLISHED U.S. PATENT APPLICATIONS					
Examiner Initials	Cite No. ¹	Document Number	Issue or Publication Date MM-DD-YYYY	Name of Patentee or Applicant of Cited Document	Pages, Columns, Lines, Where Relevant Passages or Relevant Figures Appear
		Number-Kind Code ² (if known)			
	1	US 2004-0162901	08-2004	Mangipudi et al.	
	2	US 2002-0082833	06-2002	Marasek et al.	
	3	US 2005-0192954 A1	09-2005	Gupta et al.	
	4	US 2002-0173999 A1	11-2002	Griffor et al.	
	5	US 2002-0064766 A1	05-2002	Cozens et al.	
	6	US 2007-0061183 A1	03-2007	Seetharaman et al.	
	7	US 5,303,042	04-1994	Lewis et al.	
	8	US 6,347,333	02-2002	Eisendrath et al.	
	9	US 4,764,120	08-1988	Griffin et al.	
	10	US 6,608,992	08-2003	Crook et al.	
	11	US 5,987,443	11-1999	Nichols et al.	

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		Country Code ³ Number ⁴ Kind Code ⁵ (if known)				
	12	WO 9803953 A2	01-1998	Simmons		

NONPATENT LITERATURE DOCUMENTS			
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	13	Pope, Form a Successful Strategy: Align your e-learning plans with corporate objectives. LTI Magazine, Feb. 1, 2002 pgs. 1-6.	
	14	Henry E-learning technology content and services, Education & Training, Vol. 43, No. 4/5, 2001, pgs. 249-255.	
	15	Lin et al., Fast Learning: Aligning Learning and Development with Business Strategies, Employment Relations Today, Autumn 2001, Volume 28, Issue 3, pgs. 43-57	
	16	Kirkpatrick, D.L. (1998). Evaluating Training Programs: The Four Levels. San Francisco, CA: Berrett Koehler, pgs. 1-3.	
	17	Long, Doug; "Make Sales Training Web-Easy." October 2001, Industrial Distribution. Volume 90, Issue 10.	

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	18	US 6,149,441	11-2000	Pellegrino et al.	
	19	US 6,067,525	05-2000	Johnson et al.	
	20	US 2003/0101066	05-2003	Jeanblanc et al.	
	21	US 7,269,569	09-2007	Spira et al.	
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	23	US 6,755,659	06-2004	LoSasso et al.	
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	26	US 6,892,049	05-2005	Phalp et al.	
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	28	US 5,851,117	12-1998	Alsheimer et al.	

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	29	McMaster, Mark. "Training Places." October 2001. Sales and Marketing Management. Volume 153, Issue 10.	
	30	Dobbs, Kevin. "Training on the Fly." November 2000. Sales and Marketing Management. Volume 152, Issue 11.	
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	32	Pease, Paul. "Personal Field Sales Training Via the Internet." February 2000. Agency Sales. Volume 30, Issue 2.	
	33	Berger, Melanie. "On-the-job Training." February 1998. Sales and Marketing Management. Volume 150, Issue 2.	

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	34	US 2003-0229529	12-2003	Mui et al.	
	35	US 6,944,624	09-2005	Orton et al.	
	36	US 2002-0142278	10-2002	Whitehurst et al.	
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	45	Lejfer, Sidney C. "The Importance of Training in Sales Force Automation." December 1998. Supervision. Volume 58, Issue 12.	
	46	Pinkham, Myra. "Tomorrow's Sales People are Today's Trainees." July 1997. Metal Center News. Volume 37, Issue 8.	
	47	Kahn, Robert M. "21 st Century Training." June 1997. Sales and Marketing Management. Volume 149, Issue 6.	
	48	"CompUSA Inks With CCS For Training" March 22, 1999. TWICE. Volume 14, Issue 7.	
	49	Doyle, John C.; Carolan, Mary D. "Calling All Trainers" January 1998. Training and Development. Pgs. 58-67.	

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	50	US 2003-0023641	01-2003	Gorman et al.	
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	61	Teare, Richard; Dealtry, Richard. "Building and Sustaining a Learning Organization." 1998. The Learning Organization. Volume 5, Issue 1.	
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	63	"Getting Better Results." UNT Libraries. Archived Jan. 7, 2002. retrieved from http://govinfo.library.unt.edu/npr/library/book/Better-Results.htm	
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	65	Debora Mateik, The summer institute for instructional technology: goodbye chalk and slate; hello mouse and web, 1995, ACM Press, ISBN:0-89791-704-9, pgs. 201-205.	

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	66	US 2002-0103882	08-2002	Johnston et al.	
	67	US 2002-0178181	11-2002	Subramanyan et al.	
	68	US 6,898,411	05-2005	Ziv-el et al.	
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